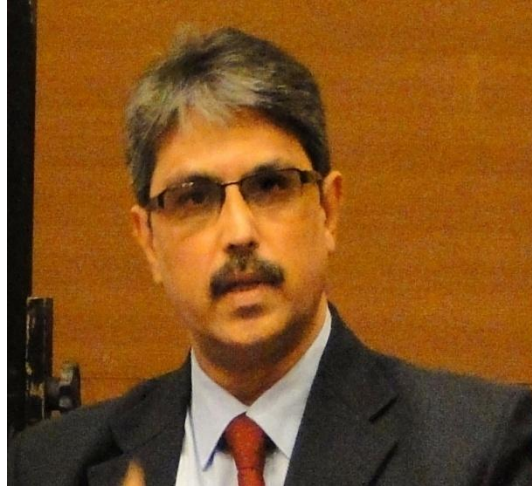


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Mr. Fareed Hafeez

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#399,7th cross, Jayanagar 1st block,

Ashoka pillar road,

Bangalore-5600011

Professional Synopsis

- ⊙ He is an Engineer in Electronics. His forte being Sales and Marketing, has been associated with many reputed companies as their Head in Sales and Marketing
- ⊙ He is also an expert in Customer Relationship Management and People Management
- ⊙ He was responsible for making major strategic and marketing plans for various companies
- ⊙ Known as A Perfect Gentleman, polite, empathetic and gentle in his mannerisms, tone and personality has been rated very high in delivery

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- ⊙ His training workshops on Global Professional, Power Dressing, Fine dining etiquette, Stress and Time Management, Business etiquette across organizations like SAP, Accenture, Bosch, Mercedes Benz, Biocon, Syngene, Mantri, etc. have been highly appreciated and rated very high
- ⊙ Fareed Hafeez dons many hats. He is a Motivational Speaker, Life Coach, Corporate Trainer, Sales, Soft Skills and Leadership Trainer
- ⊙ Mr. Fareed's training has been identified as a Phenomenal Learning Experience (PLE) from Accenture
- ⊙ Mr. Fareed Hafeez has received the Gold Award from Accenture for being the Best Facilitator
- ⊙ He has been felicitated by BOSCH for his Excellence in the training arena
- ⊙ He has 24 years of experience in various companies that enriches him as a much sought after Keynote Speaker, Prolific Orator and Motivator. He trains and inspires people in helping them realize their true potential skills; nurture them in their Career and life with a clear action plan
- ⊙ From CEO to Lower level Management, he takes the world in his stride. He is spontaneous & enriches delivery with a touch of humor
- ⊙ His rich experience in delivering training programs makes him an accomplished trainer in the areas of Motivation, Team Building, Sales excellence, Self Awareness, Presentation Skills, Time Management, Communication Skills, Personality Development and other Managerial areas
- ⊙ He uses the apt blend of various learning tools to impart learning effectively like motivational presentations group activities, fun and learn games, videos, and magic quiz, demos, exercises etc... to ensure learning goes in strongly

Skill Summary

- He is an expert trainer in Marketing Skills, Negotiating Skills, CRM, Managing Events Successfully, People Skills etc.
- Training to empower & impact, motivate, create positive difference
- Fareed Hafeez uses a blend of various learning tools to impart learning skills effectively like, in Team building, in getting better productivity, setting standards, identifying our strengths, goals and visions

Specialties

- Specialized in unique Training Modules, facilitated through collaborative and interactive methodology, incorporating Cognitive and highly disciplined Professional training with rich experience in delivering training programs
- Specialized in sensitizing Small Group dynamics within the corporate context to facilitate value addition in promoting excellence, group bonding & productivity through Best Practices, through a process of mutual accountability & sharing, mentoring & personal counseling

Professional Experience

- Fareed Hafeez has 24 years of experience in the industry forte being sales and marketing head
- Have been working and heading organizations in India as well as abroad
- Travelled across the globe for various assignments for business strategies
- He has conducted many successful trainings and workshops in prestigious organizations

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Areas of Expertise

Fareed Hafeez is one of the leading corporate trainers in India with specialization in:

- » Executive Presence
- » Global professional
- » High Impact Professional
- » Impactful Presence
- » Corporate etiquettes
- » Trusted Advisors
- » Fine dining
- » Grooming
- » Virtual Presentations
- » Interpersonal Skills
- » Email etiquette
- » Telephone etiquette
- » Con-call etiquette
- » Presentation Skills
- » Group discussion
- » Interviewing Skills
- » Train The Trainer
- » Coaching
- » Mentoring
- » Marketing Skills
- » Selling Skills
- » Negotiation Skills
- » Time management
- » Stress management
- » Team building

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